



CUI Inc.

CUI's dramatic upward sales trajectory convinced management their best option to accommodate future growth was to purchase a new 50,000 sq. ft. building. Although management lacked experience in design and construction, they understood clearly their needs and the interior environment they wanted. To achieve their goals they needed a general contractor who shared their vision and took an active role in the process.

"We had a really positive experience with Norwest. This was the first time we had done anything like this, and they went the extra mile to make the project a success. We valued their experience, flexibility, creativity, and the quality of the work. They let us take the lead and asked us what we wanted. Their communications were excellent ... They were accessible anytime we needed them. Besides doing whatever was necessary to get us ready for our grand opening, Norwest followed through after completion to make sure everything was working properly and to fix the little things too."

Matt McKenzie, Vice President

Katie McKenzie, Human Resources Manager

CUI Inc.

Tualatin, Oregon

