



Northwest Women's Health Clinic

To better serve their growing patient base, the Northwest Women's Clinic had to relocate one of their offices to a larger space. Their preferred option was a proposed medical office building that would be ready one year after they signed their lease. However, before committing to a new 9000 sq. ft. OB/GYN clinic, management wanted a precise budget they could count on outlining both construction and related project costs.

"We were working with the developer for our clinic to anchor a new building. The project was still a year away, yet we needed a reliable tenant improvement budget in order to negotiate the agreements and to develop our financial plan. Norwest's team of experienced professionals was very attentive to our needs and very willing to suggest reasonable alternatives where appropriate. Their budget proved extremely accurate for one simple reason: Norwest spent significant time up front asking questions, which allowed them to understand and prioritize our needs and costs. I couldn't be more pleased with the quality of the finished product... and their attention to detail."

Mr. Lane Geertz, Administrator
Northwest Women's Clinic, P.C.
Portland, Oregon

